

Dolores Davis, Senior Associate



“Dolores is a gifted executive coach. She’s a careful listener and very effective at helping others recognize what they do well and what they can improve upon. One of her gifts is that she works with clients to help them achieve balance in their work and personal life. Dolores is able to achieve “demonstrable” results from her clients and holds them accountable. From what I observed and the feedback I received from both her coaching clients and their bosses; she is an excellent coach.

*Terri Hartwell Easter
Founding Member and
Principal
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Dolores specializes in coaching executives and senior leaders to assist them in achieving the results they want and need. Ms. Davis uses an inquiry guided process to tap into the knowledge and experiences of her clients, creating awareness that helps promote insights and change.

Dolores has over 20 years of experience. Her expertise includes executive and managerial coaching, Leadership Development, Diversity, Equity and Inclusion, (DEI), Performance and Change Management. She has worked in industries ranging from telecommunications, pharmaceuticals, government, food services, financial, academia and workforce development. Dolores is proficient in both individual and group coaching.

Her coaching experience includes: ongoing coaching of leaders in conjunction with a leadership development program for a major mortgage lending company, coaching executive team members of a major non-profit in Washington, DC whose mission is to help low income people toward achieving self-sufficiency and success, She’s also conducted onboarding coaching for newly hired mid-level and senior leaders of a large energy company and senior and mid-level leaders at a Healthcare Informational Services company. She has coached senior leaders at both pharmaceutical and technology firms as a trainer and coach for a Diversity and Inclusion consulting company. Dolores has coached VP and Director level leaders on leadership presence, performance management and DEI matters for a Workforce Development company.

Additionally, Dolores has served as an internal leader managing an Employee Relations Department and a leadership trainer and consultant in the Training and Education area of a Financial Services organization. She has managed a Call Center for a large Telecommunications company. Dolores is well experienced in designing, developing and customizing training along with providing coaching services for industry leaders in both the private and not-for-profit sectors.

Dolores received her bachelor’s degree in Secondary English Education from Temple University in Philadelphia PA, her Masters in Human Resources from American University, Washington DC and her Leadership Coaching Certification from Georgetown University, Washington DC

She is certified in the Benchmarks 360 assessment from the Center for Creative Leadership, (CCL), in Greensboro, NC, Emotional Intelligence (The Hay Group and Multi Health Systems); the Myers-Briggs Type Indicator, (MBTI), FIRO-B, Organization Systems Development, (OSD), Group Development and Conflict Management from the Gestalt Institute, Cleveland Ohio, Consulting Skills at Cornell University and English as a Second Language, Oxford Seminars. She is currently adjunct faculty at Philadelphia College of Osteopathic Medicine (PCOM), Philadelphia, PA.